



# Sample Sponsorship Opportunities



# Sample Sponsorship Opportunities

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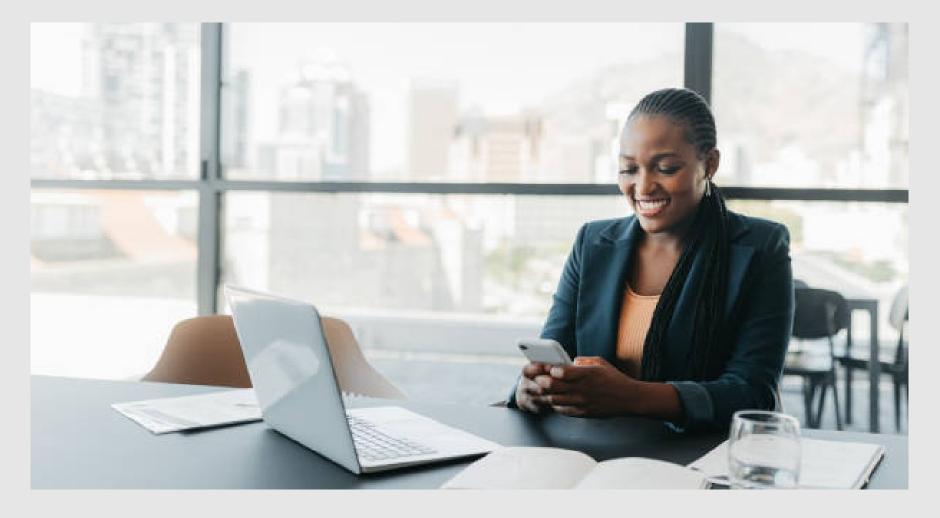
#### **ABOUT**

### **Sponsorship**

Leverage ATE to showcase your brands, products, services, trade development, cultural tourism and sustainable eco system opportunities to create more audiences and awareness in Africa for your brand and services.









# Sponsorship Opportunities



#### **GO BEYOND A VIRTUAL BOOTH**

#### Offer a variety of ways to spotlight sponsors

#### LOGIN

Place sponsor's logo and content on the login page. This can be an exclusive item so shared with multiple sponsors

### Session Pa

Create a dedicated sponsor session for the main event, where the sponsors speaks.

#### **CONTESTS**

Sponsor a contest enabling sponsor's name
to be tied to the contest
as well the participant
details

### Panel

Offer a speaking opportunity within a planned panel at the event.

### SESSION ADS

Logo can be visible in either a sponsor's session or against other planned sessions

## Fireside Chat

Sponsors have dedicated time to connect via a Fireside chat or Q&A session

#### LOUNGES

Host a lounge to enable networking of up to 16 participants in an informal format.

### BREAKOUT ROOM

Host a breakout room.

Room can be targeted for groups or the general population.

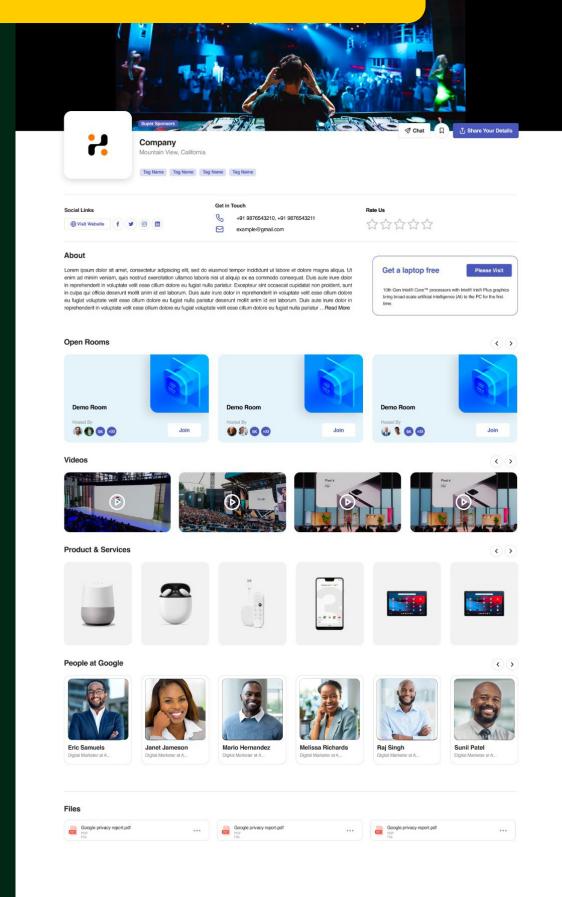
### Virtual Booth

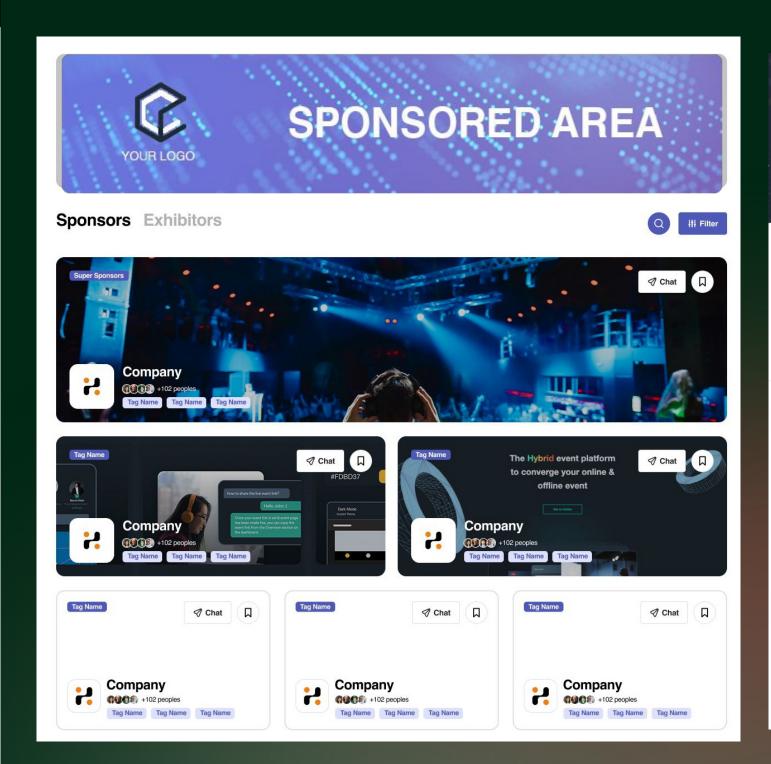
Sponsors can manage own booth by being able to share their collateral & manage their leads

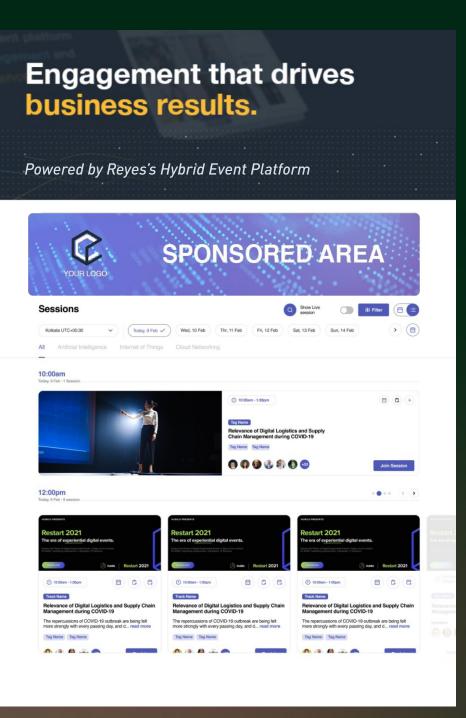
### SPONSOR ROI

Sponsors have access
to how audience engage
with them either from
the booth to the
sessions

#### **SPONSORSHIP**



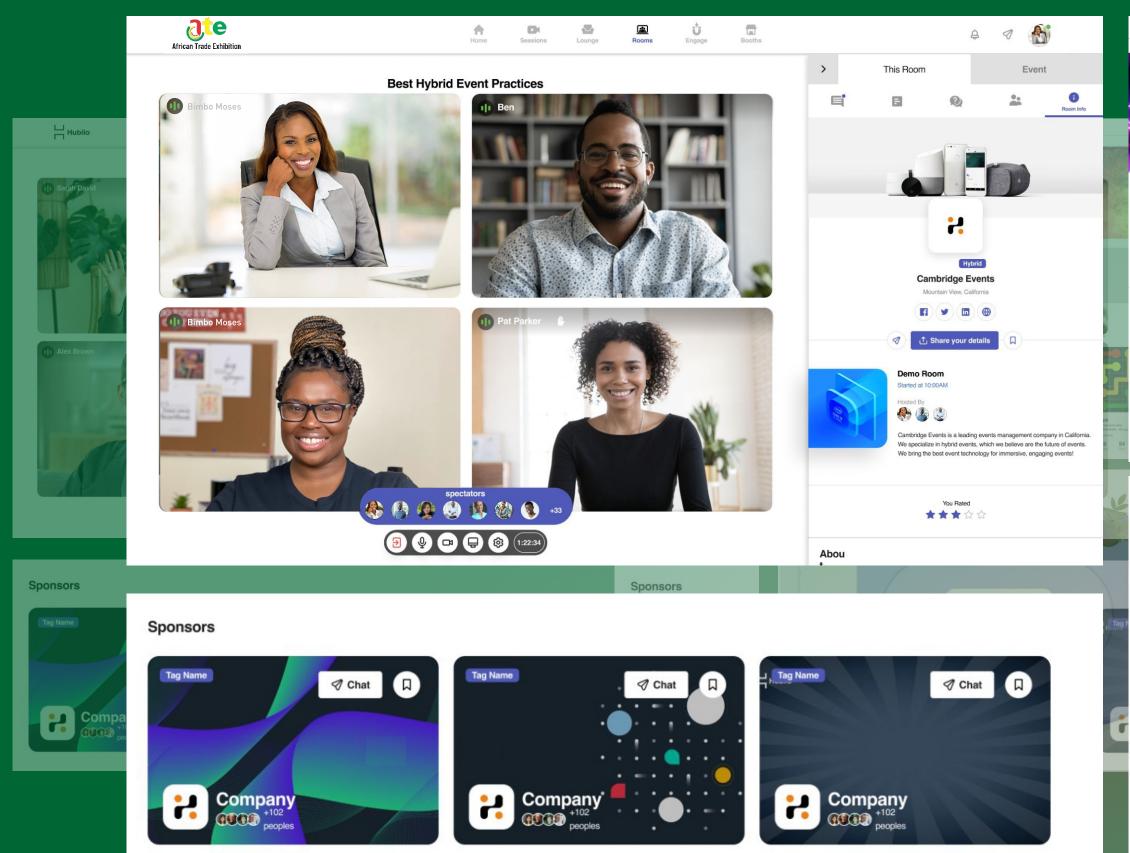


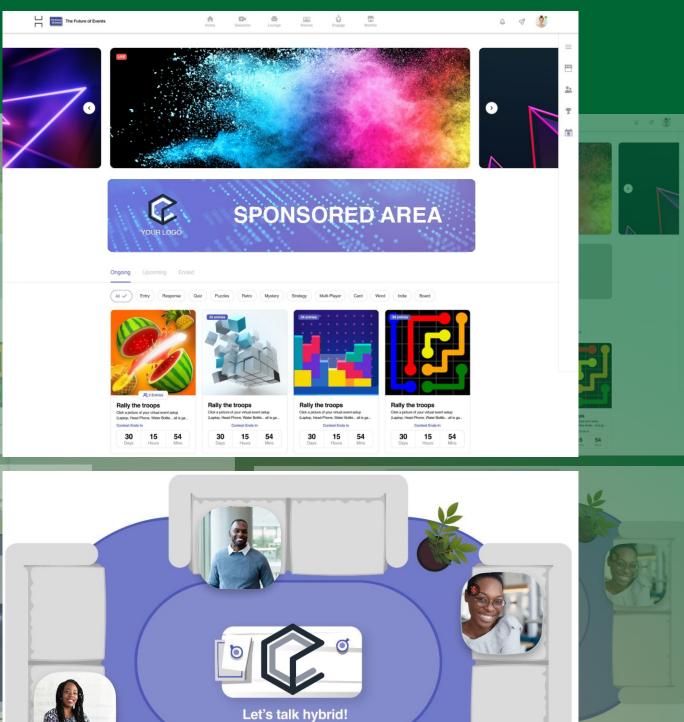






#### **SPONSORSHIP**







#### **PROPEL YOUR BRAND**

#### ATE Offers wide range of visibility & exclusivity

#### Login

Place sponsor's logo and content on the login page.
This can be an exclusive item and can be shared with few sponsors.

# **Event Ticket**

Include sponsor's logo on event ticket to increase sponsor's brand visibility even before the event start

# Sponsored Ads

Sponsors can run ads on the platform and can be priced based on the event section & degree of visibility

# **Community Banners**

With multiple community banners organizers can highlight their sponsors with enticing graphic & message.

### Invite Mailer

This is a highly exclusive feature to promote the sponsors with brand mention and logo









### Orientation & Learning Session

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Register Now >



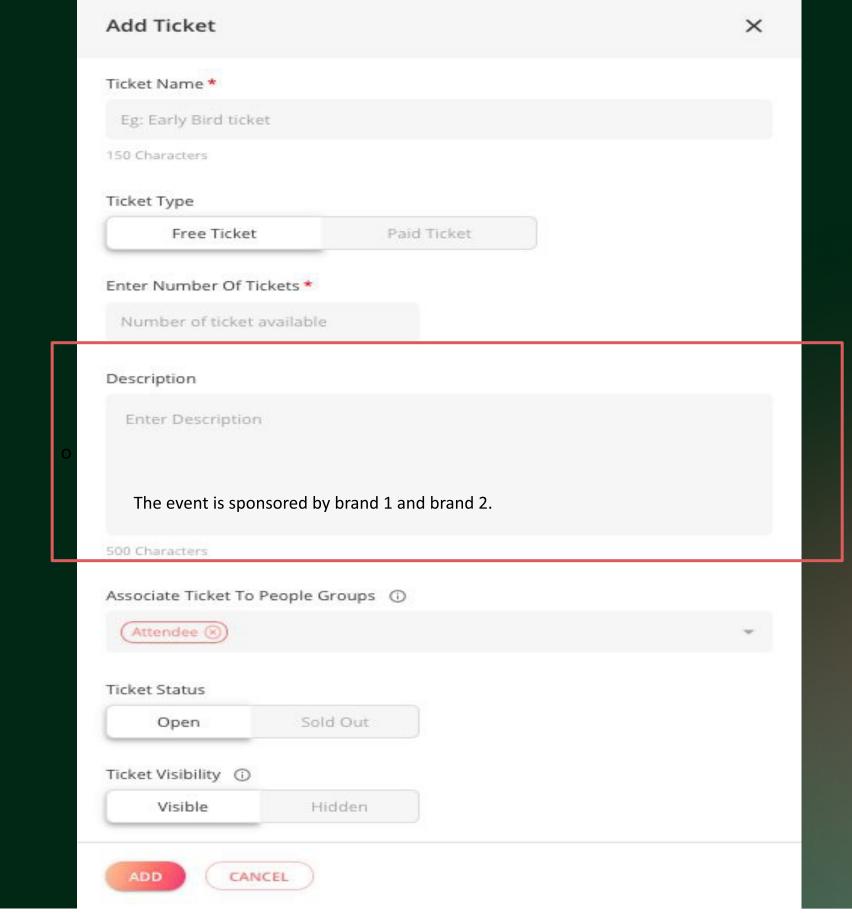
1EWTOWNERS	
Orientation and	d Learning Series
Continue	
Or continue login with	
	African Trade Exhibition
Powe	African Trade Exhibition  red by Reyes Definido Solutions

#### Login page: Highly exclusive

#### **Sponsors can:**

- Place their logos
- Get a dedicated banner

#### **Event Ticket**



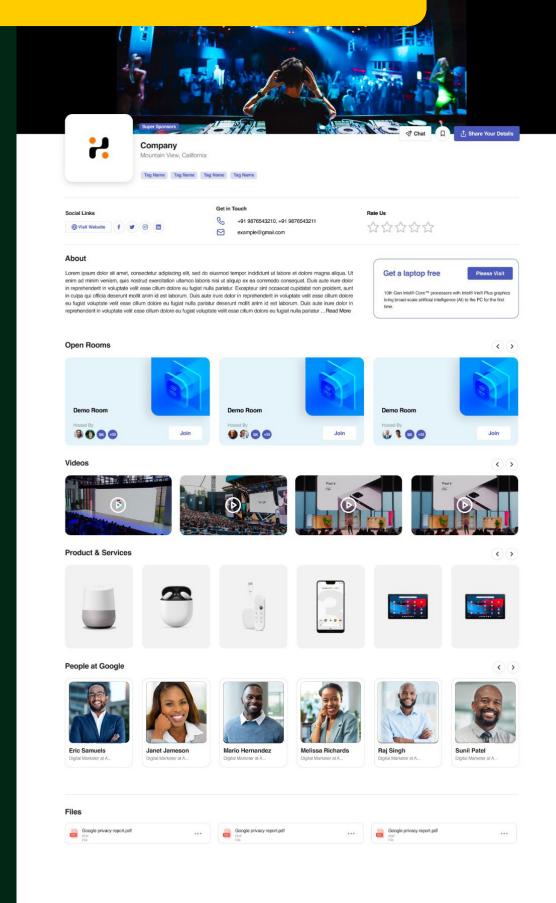


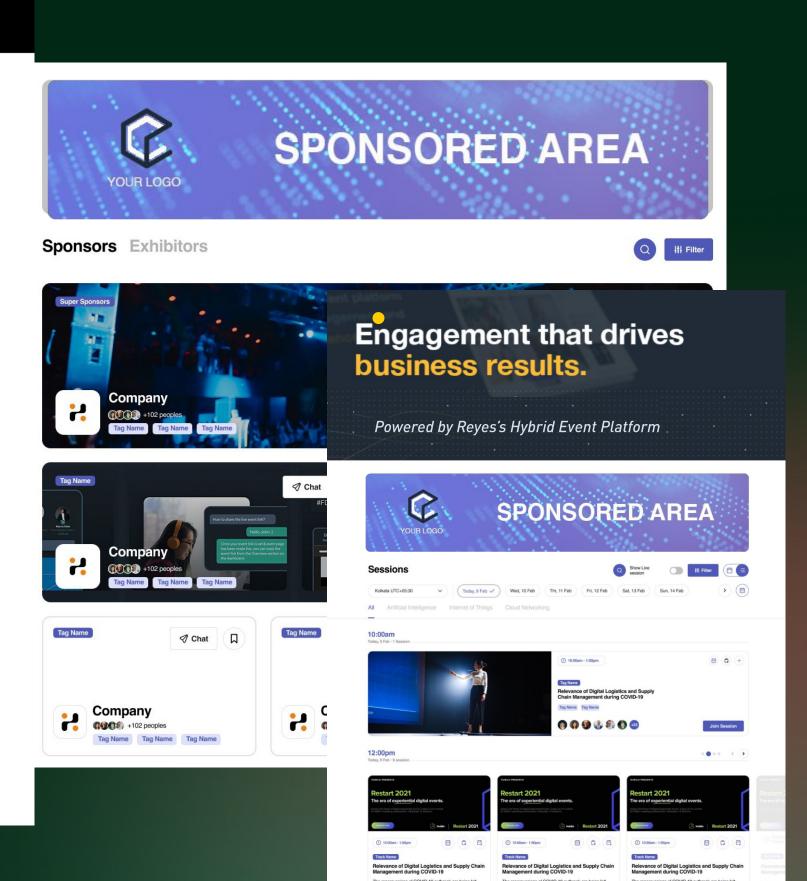
# Highlight your Brand as key sponsors

- Mention brand name of our key sponsors
- Add a line or two about our sponsors



### **Sponsored Ads**





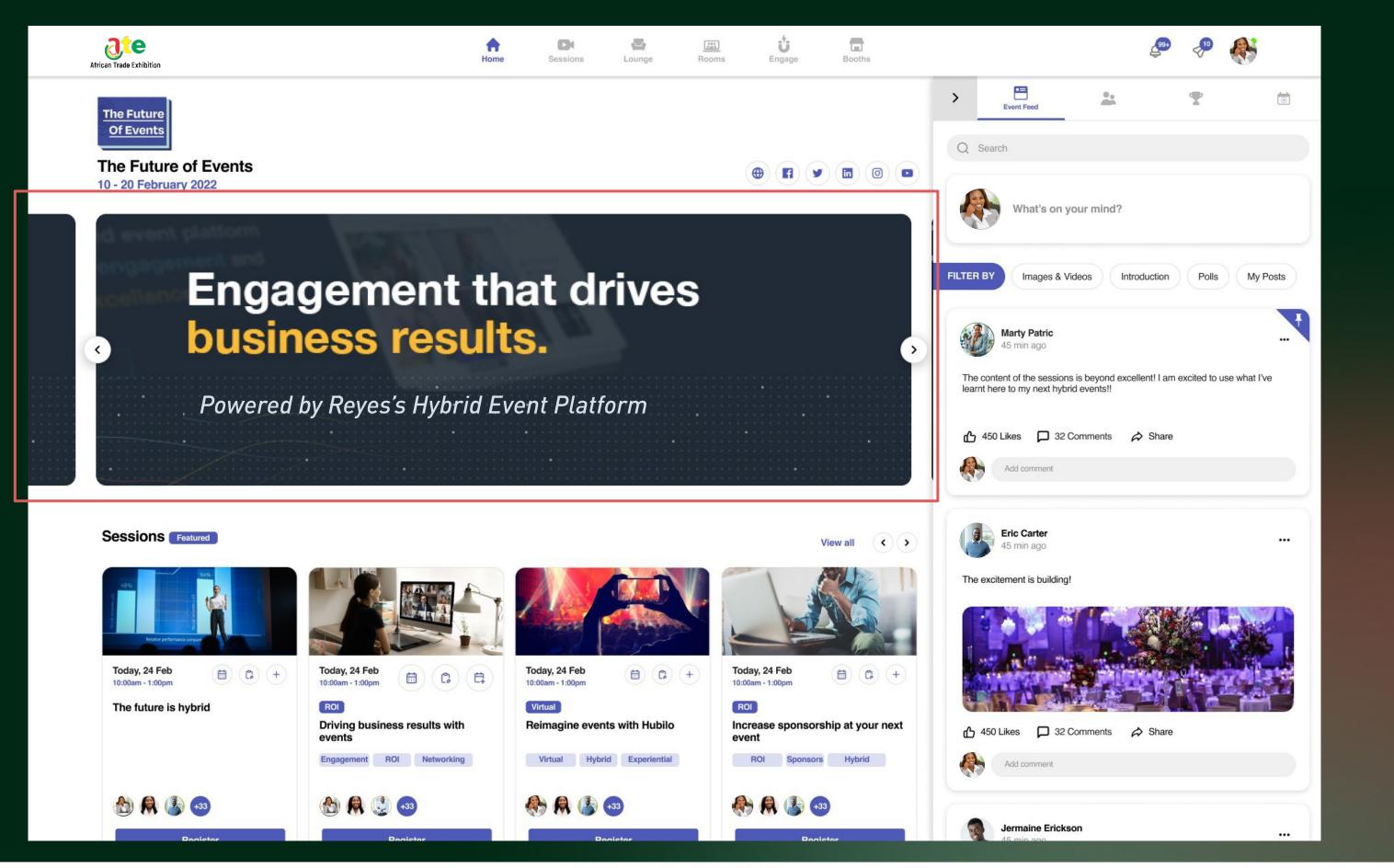
### Increase sponsors brand awareness

# Sponsored Ads will be displayed at

- Reception area
- Event feed
- Agenda section
- Attendees section
- Session
- Room list
- Lounge list
- Speakers list



#### **Community banners**

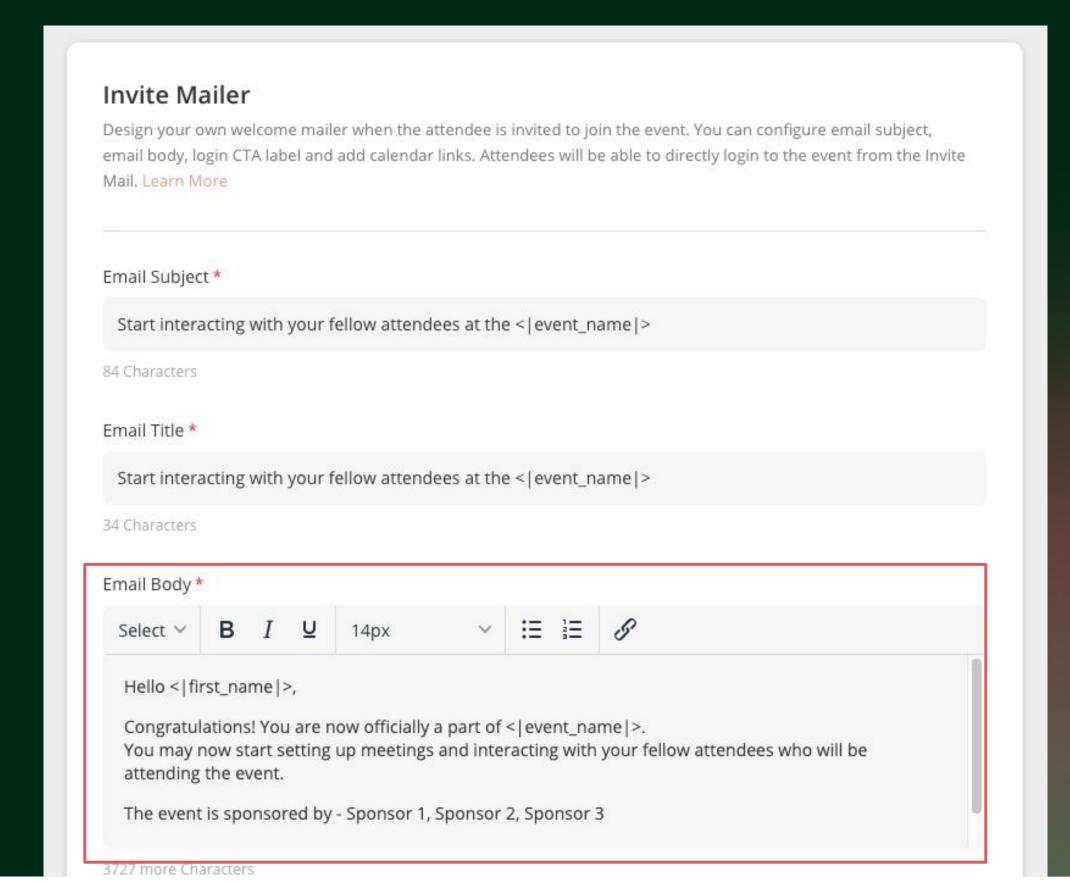


#### **Event prime real estate**

- Highly visible
- Upto 20 community banners
- Can include CTA to an event section or an external link.







### Reach maximum attendees

- Maximum visibility
- Mention sponsors name
- Can include links to their website etc



#### MORE THAN A DISPLAY BOOTH

#### Make your brand shine with dynamic virtual booth

## Premium Booth

Allows your exhibitor /sponsor to manage their own virtual booth and analytics.

# Featured Booth

Increase the visibility of a booth by featuring it on the reception page of the event.

## **Spotlight Banner**

Sponsor can brand their booth with spotlight banner. It can be either be an image or a video

#### Listing Banner

Display & highlight our sponsors/exhibitors with listing banner. Banner size may vary.

#### Small Banner

Enhance the visibility of sponsors with small banner, which are displayed in the reception and session area

#### Team Members

Add booth members to engage with more attendees. Sponsors can add up to 20 members.

# Marketing Collaterals

Promote your business by adding downloadable collaterals. Sponsors can add up to 10 collaterals.

### Product Listing

Drive sales by listing your products with images, descriptions and CTAs. Sponsors can add up to 20 products.

### Product Videos

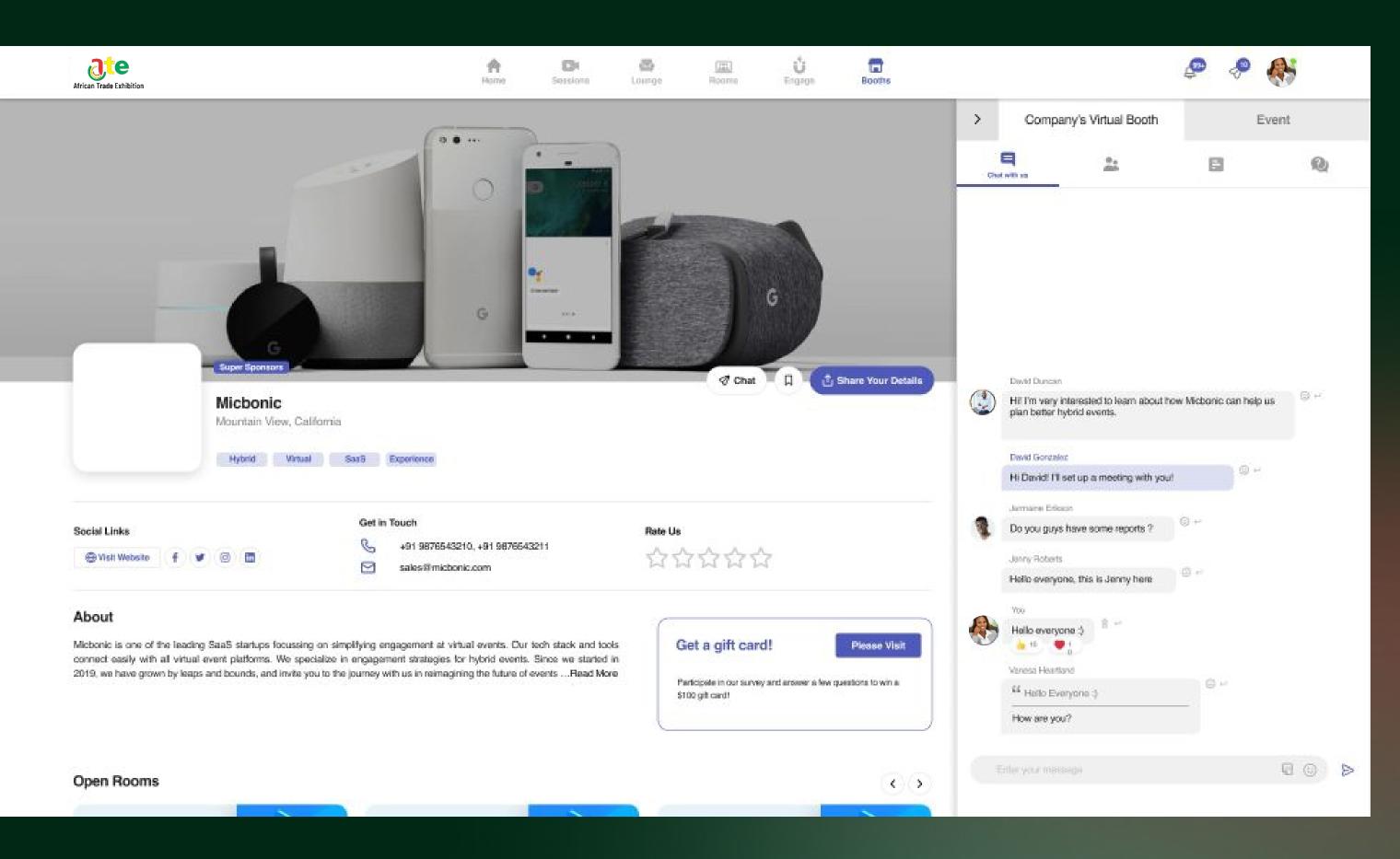
With product videos sponsors can educate their audience & increase brand awareness.

### **Custom CTA**

Drive attendees actions with custom CTA to provide offers, exclusive access etc.



#### **Interactive Virtual Booths**



### One-stop Virtual Booths

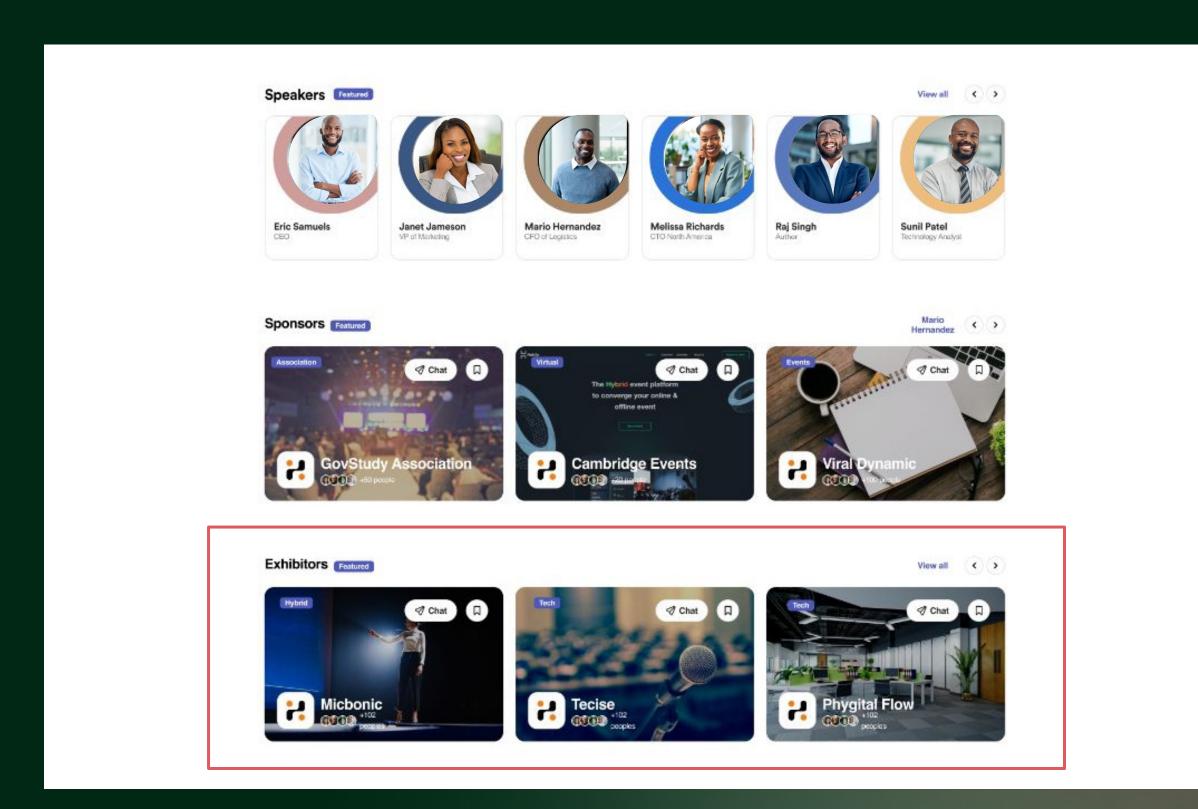
Booths allow exhibitors and sponsors to create a branded one-stop virtual booth with:

- Videos
- Product ads
- Contact Information
- Downloadables content
- Special CTAs

And the interactions can continue within the side panel



#### **Featured Booth**

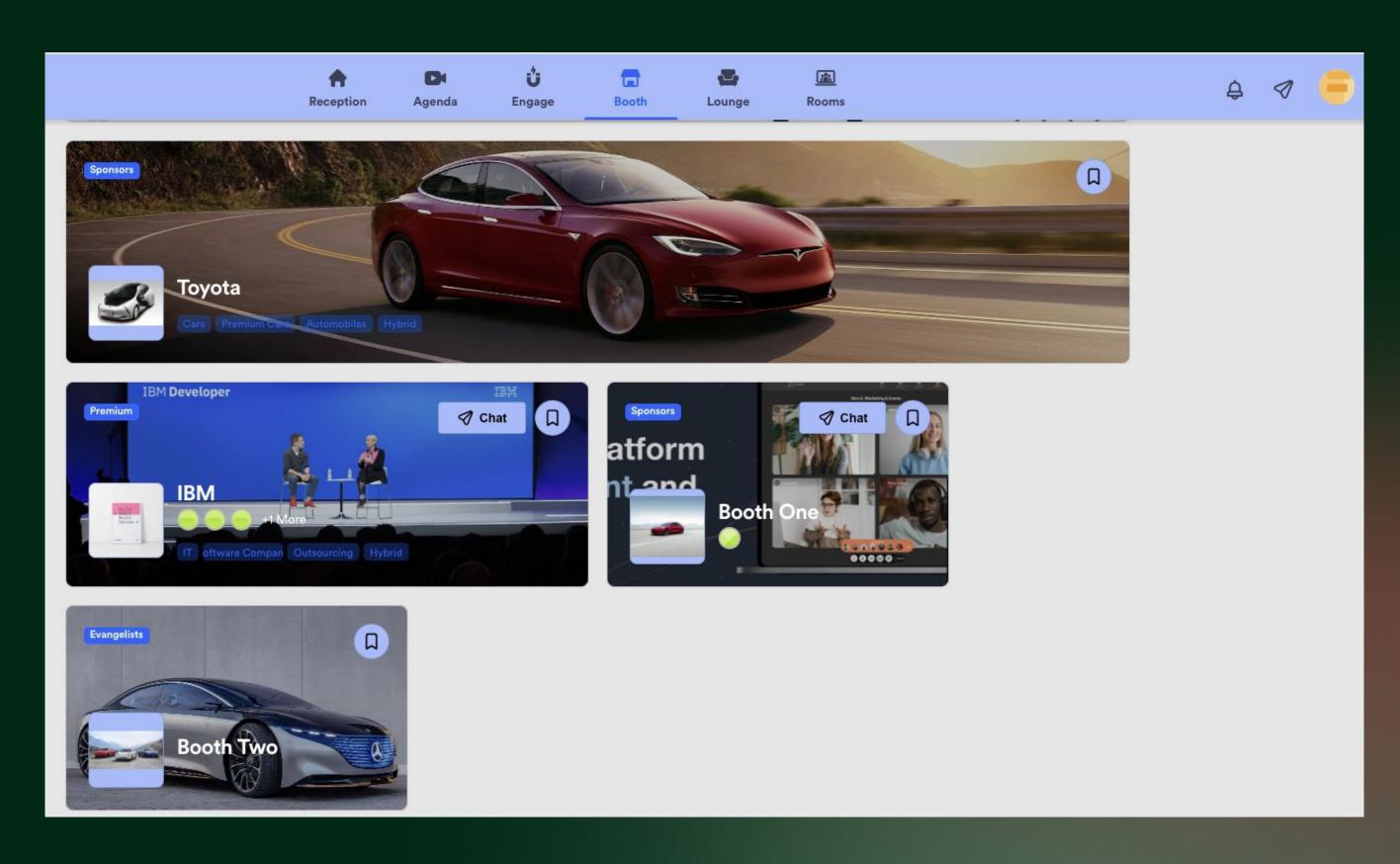


# Featured booth in reception area

- Banner image
- Chat and bookmark



### **Booth listing Banners**

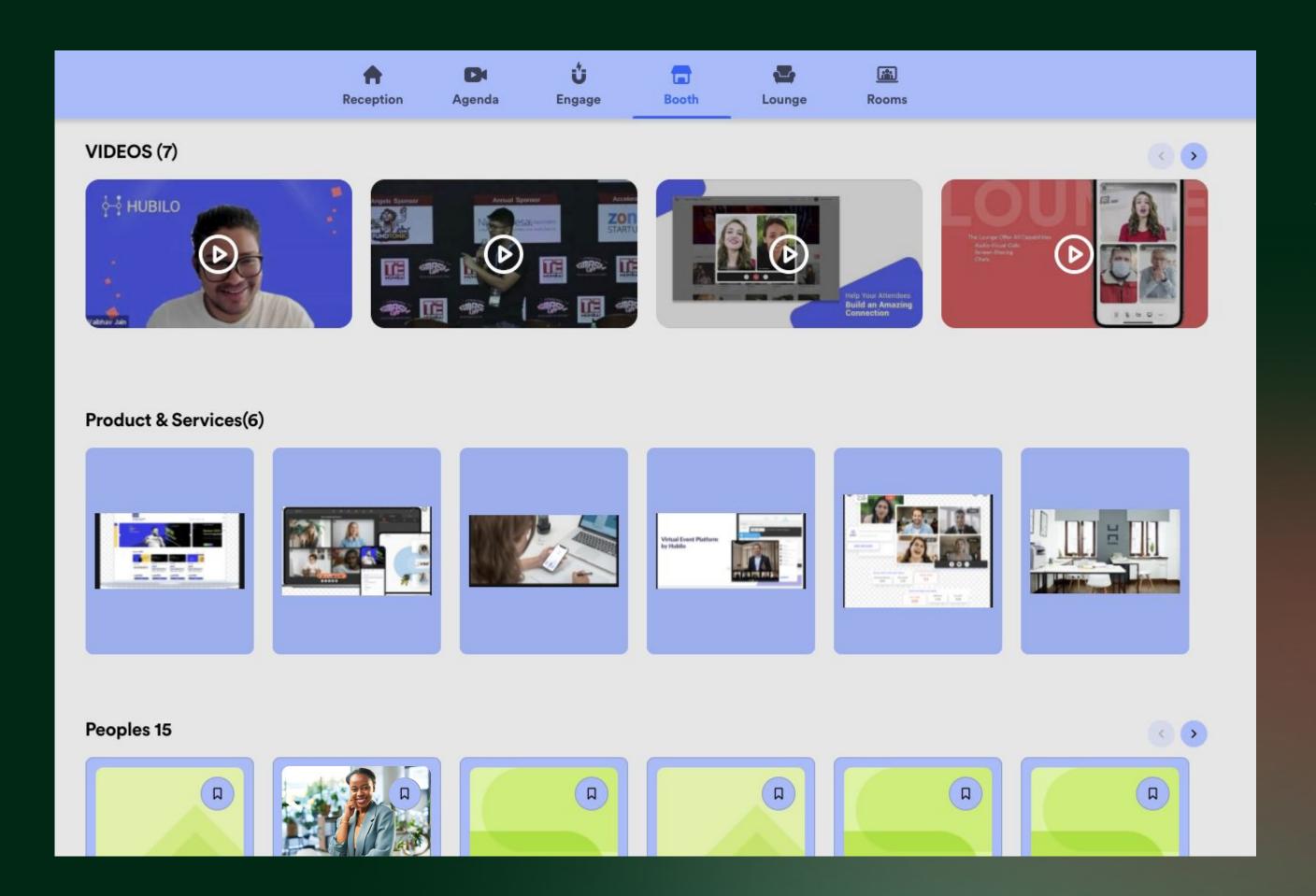


# Showcase our sponsors

- Different sizes& priority
- Filter booth by tags



### More ways to promote Sponsors



#### **Ample Of Opportunities**

- Videos
- Product & ServiceListings
- DownloadableMarketing Collaterals
- Team members
- Custom CTA



#### **SPONSORS FRIENDLY SESSIONS**

### Grab attendees attention by being part of key sessions

# Sponsored Session

Be on the spotlight by sponsoring sessions that are relevant to your business.

# Sponsored Speaker

Enhance your thought leadership by adding a sponsor's speakers as part of a sponsored session.

#### Session Files

Increase your brand awareness or spread your key messages by adding files in high-traffic sessions

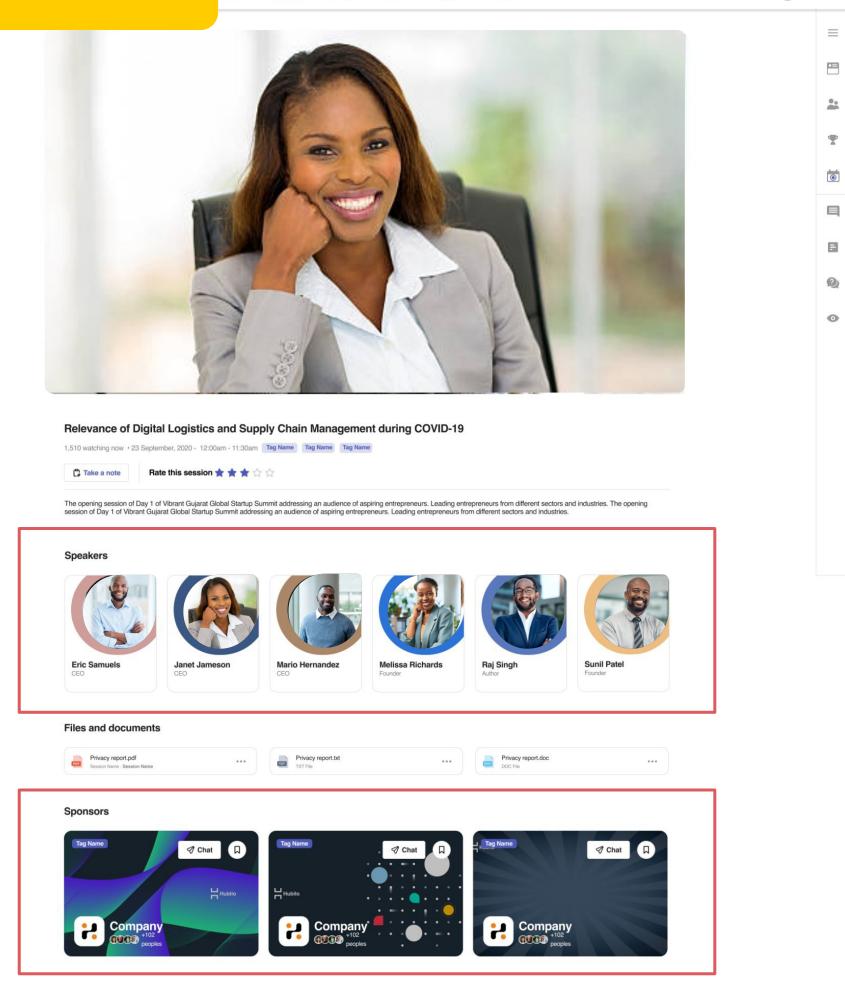
# Session Banner

Include your logo and messages in session banner for prime visibility.

# Session Polls & Q&As

Engage with attendees by including your brand related questions in polls and answering attendees questions.

### **Sponsored Session**



**4 1** 

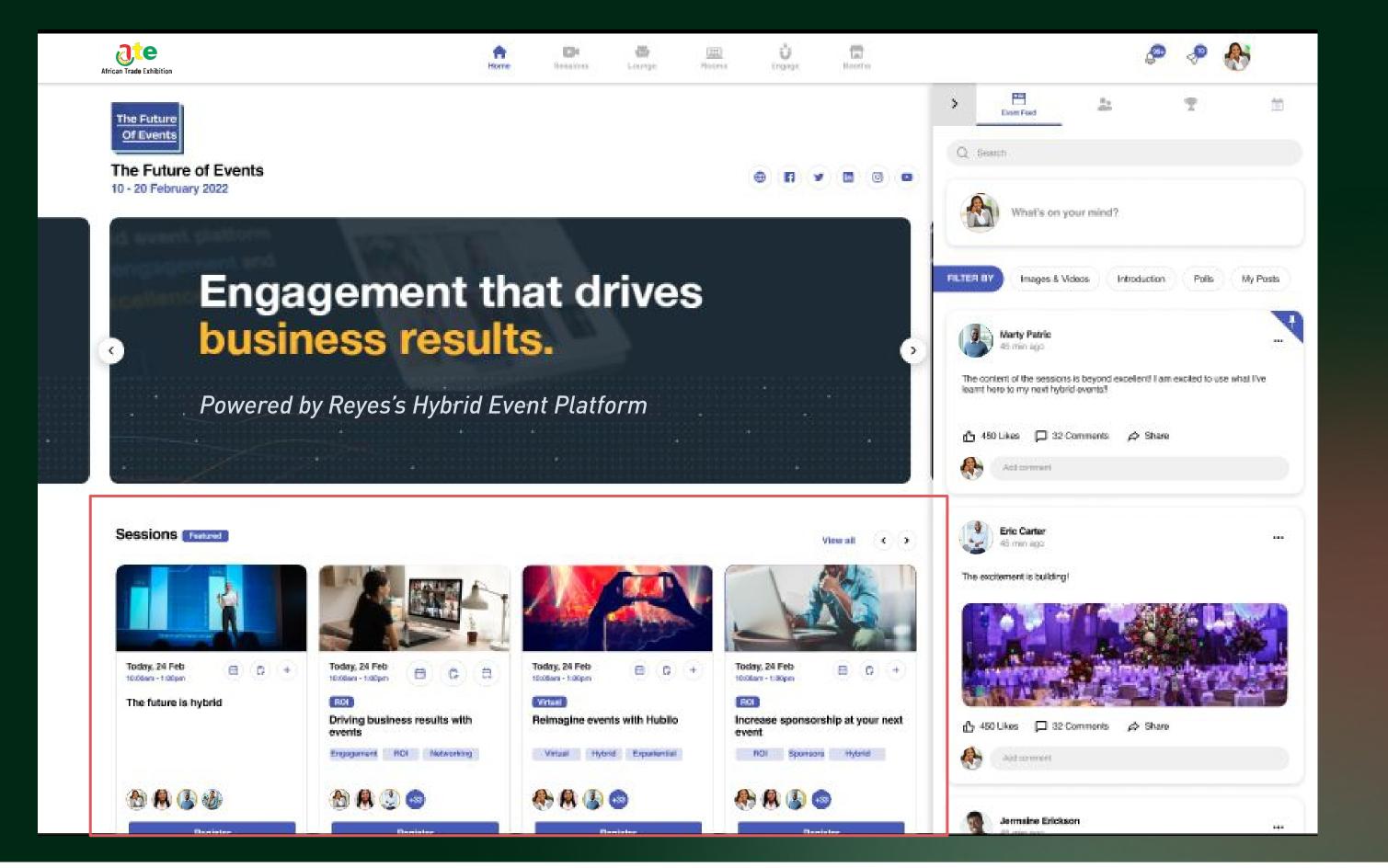


# Get more eyeballs with sponsored session

- Sponsors logos & info
- Sponsored speakers
- Sponsors
  files & documents



#### **Featured Sessions**

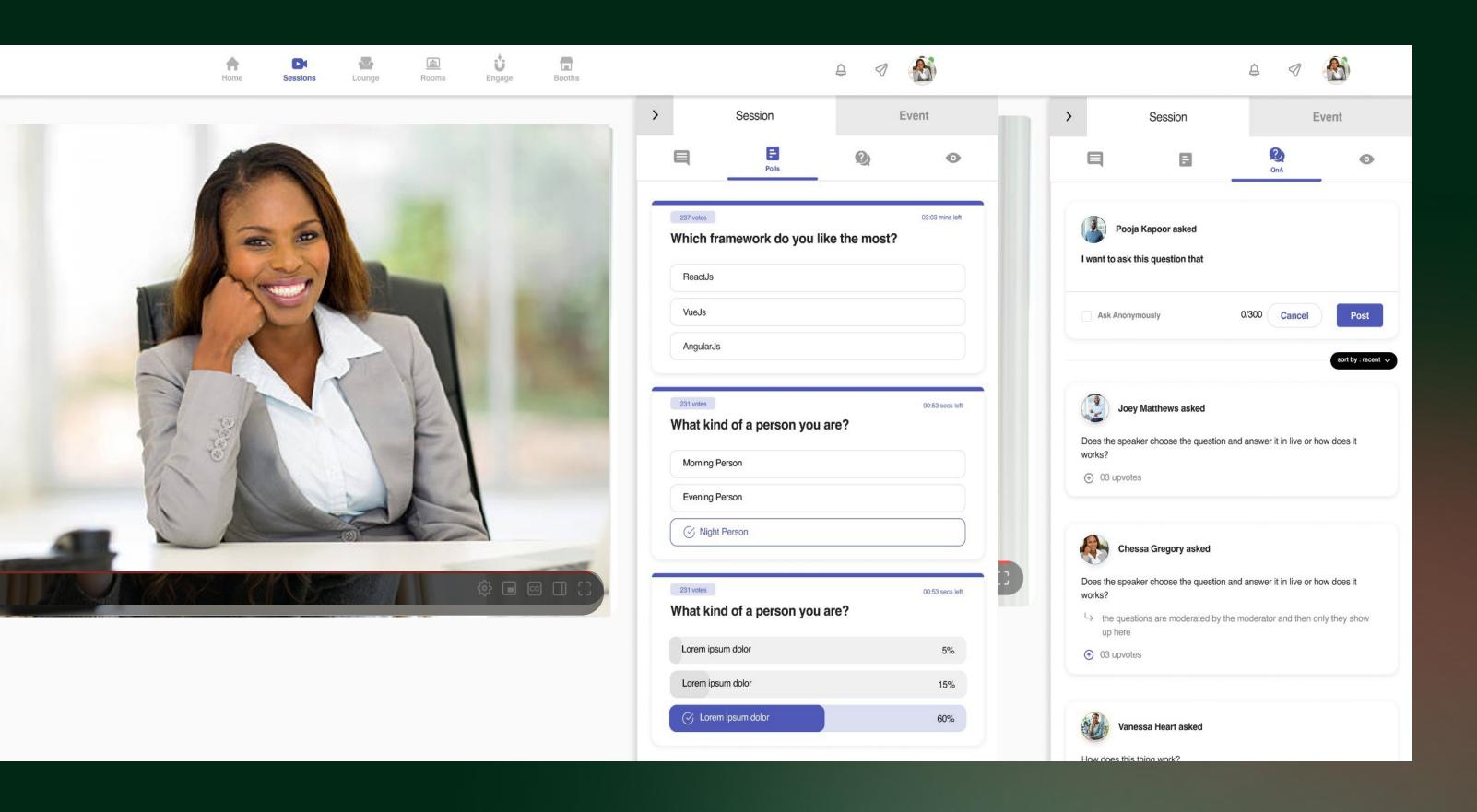


Featured sponsor sessions in reception area

- Banner image
- Chat and bookmark
- Add to attendees calendar



#### Session Polls & Q&As



## In-session sponsor's interactions

- Polls
- Q&As
- Expressive Chat



#### **BUILT FOR COLLABORATIONS & LEARNINGS**

#### Segment your attendees in targeted sponsored rooms

### Single Room

Host a single breakout session with fix time limit and highly targeted attendees

### Multiple Rooms

Sponsor can host demos, product presentations etc. in multiple rooms.

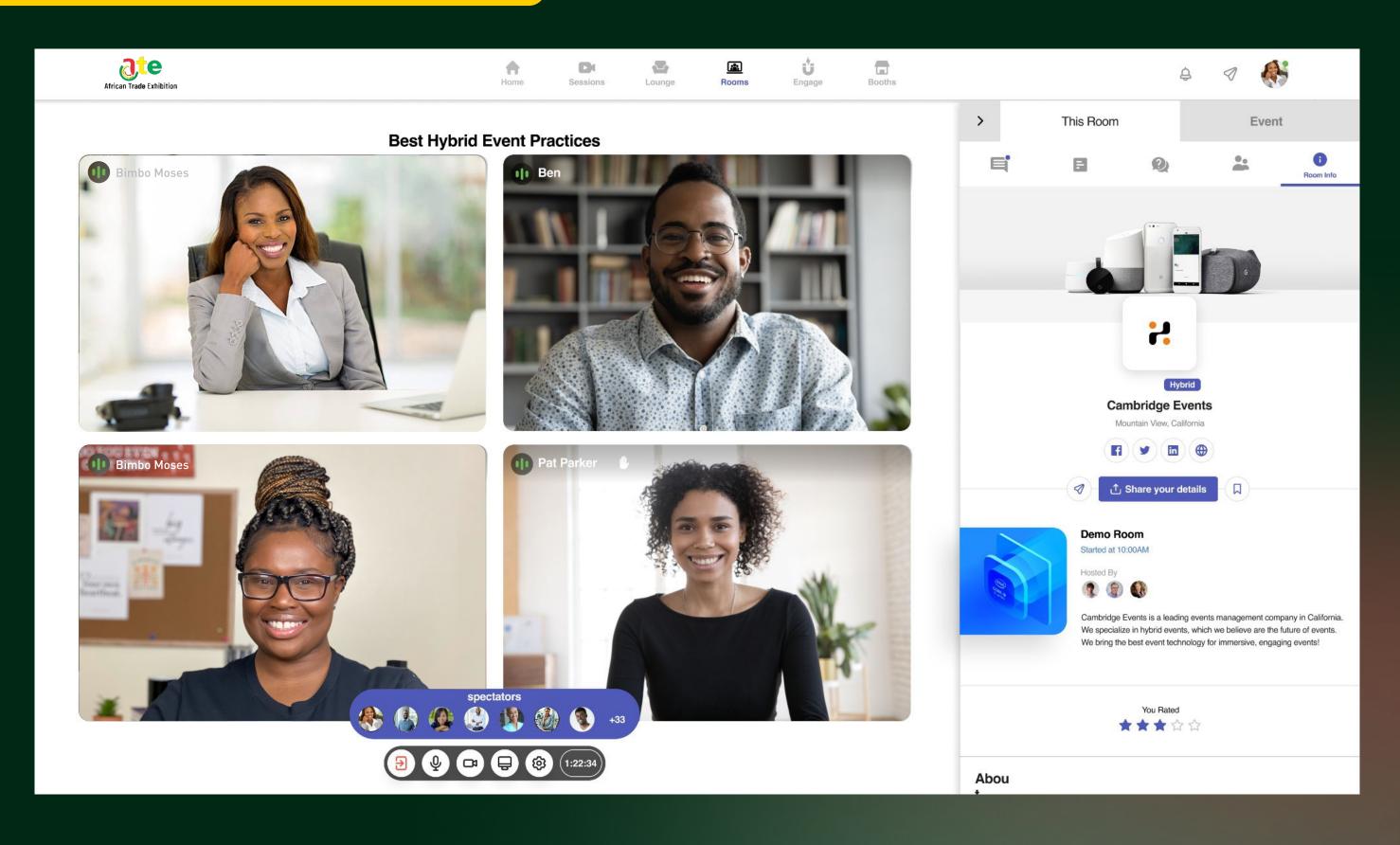
#### Room

#### Banner

Include sponsor's brand logo and messages in room banner to amplify reach.



### **Sponsored Rooms**



# **Branded Sponsored Room**

- Sponsor logo & info
- Interactions enabled by side panel
- Host demos, product presentations etc



#### **CONNECTING SPONSORS & ATTENDEES BEYOND CHAT**

#### Helping our sponsors build connection with attendees

# Sponsored Lounge

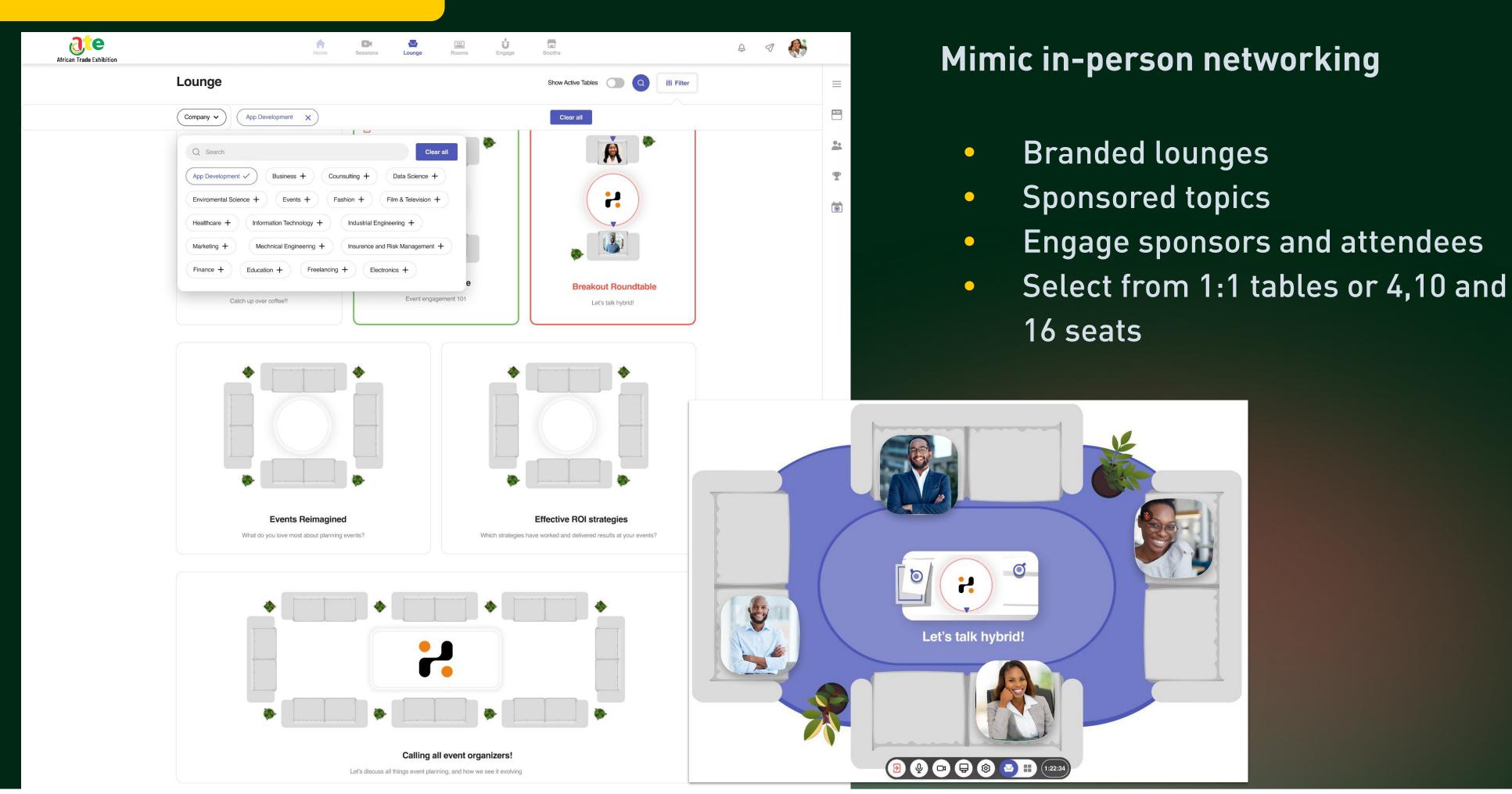
Exhibitors and sponsors can have their own branded lounges where they can engage with attendees.

# Scheduled Meeting

Organizers can arrange pre-schedule meetings between sponsors and prospects to drive business results

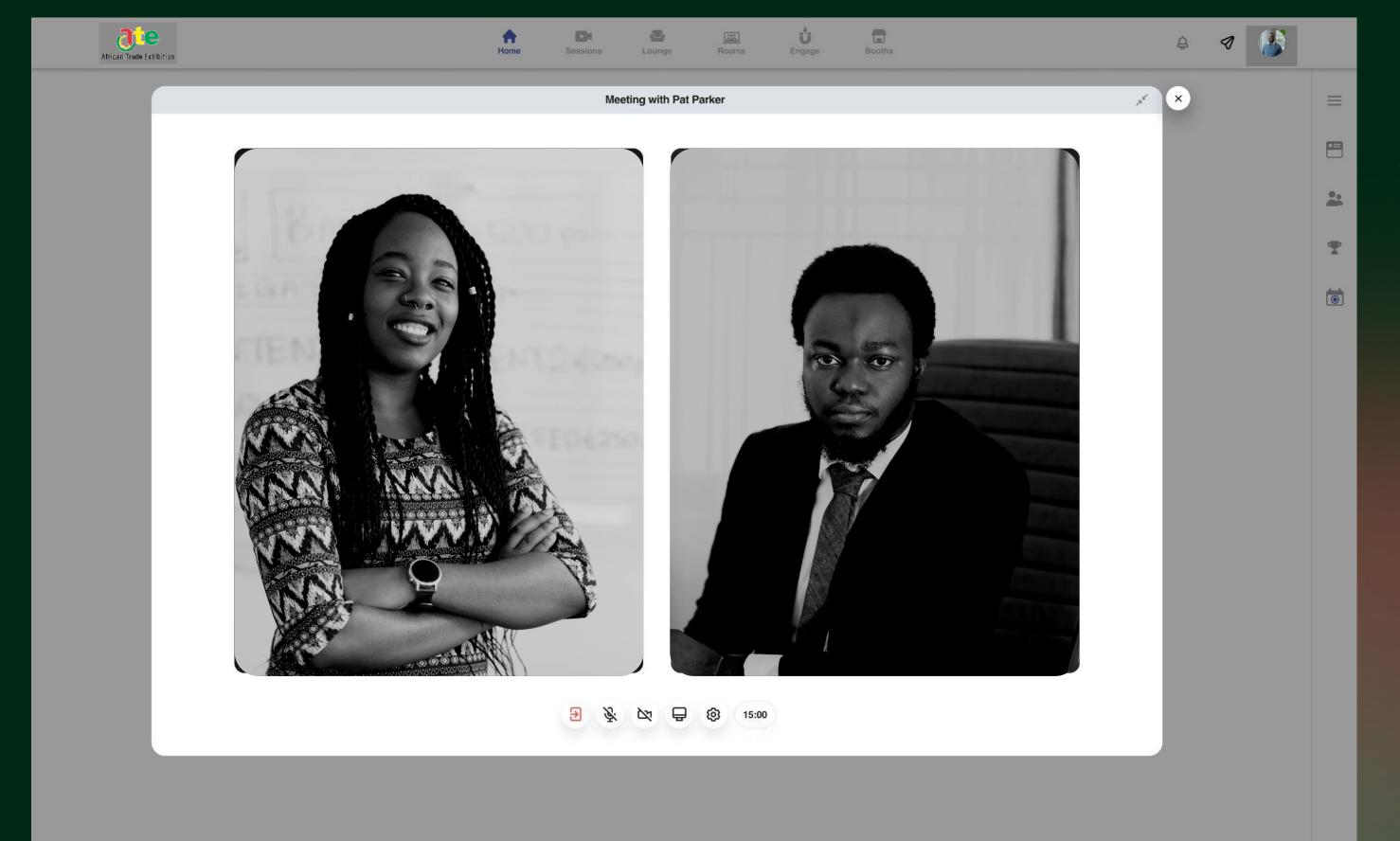


### **Sponsored Lounges**





### **Pre-scheduled Meeting**



# Pre-scheduled meeting with Prospects

- Set up by the event organizer
- Organizer can limit the number of meetings
- Audio / video call& more



#### **ENGAGEMENT THAT'S FUN & AUTHENTIC**

#### Amp up the fun quotient with games & contests

# **Event Notification**

Reach our attendees
with event notifications
that drive sponsors
actions

# Polls & Q&A

Include sponsors' questions in polls or allow sponsors to be answer audience questions.

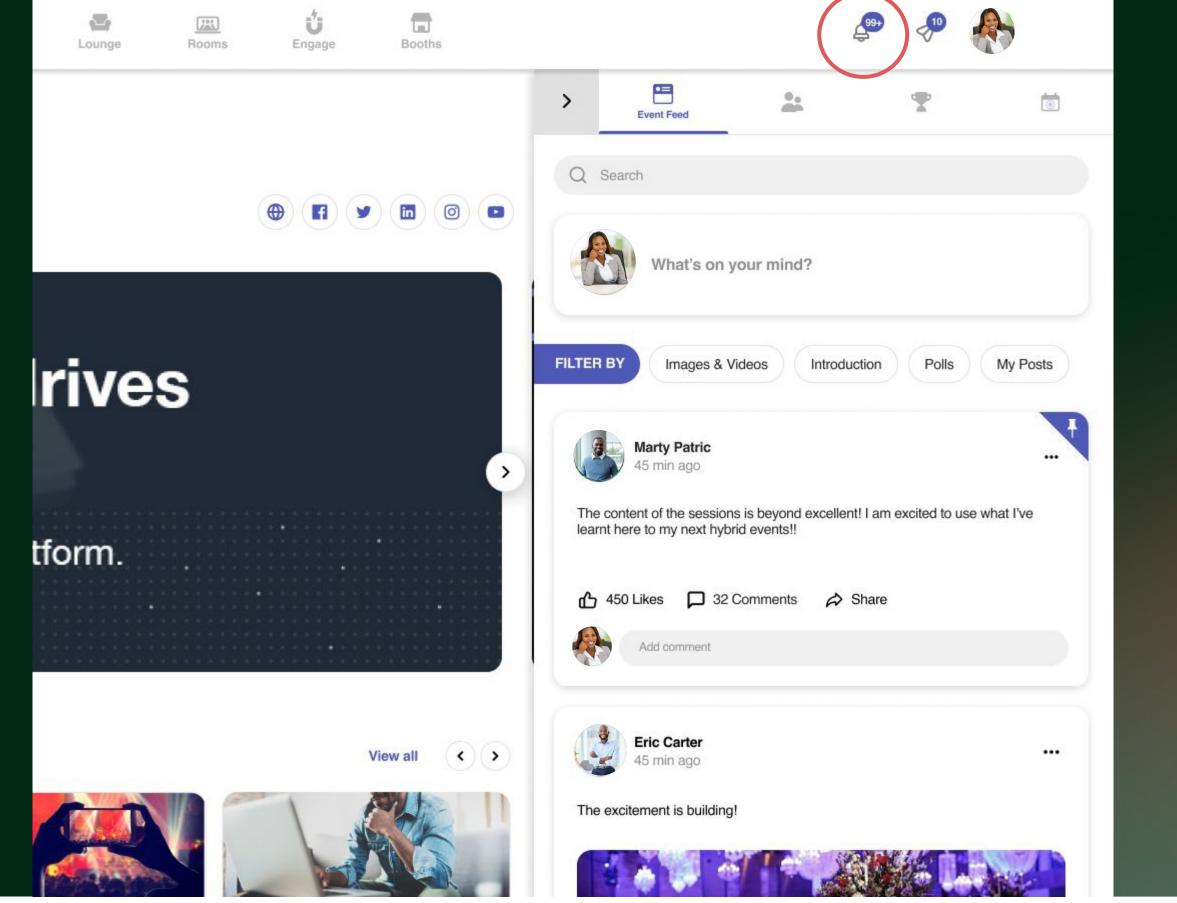
#### Leaderboard

Incentivise attendees to engage & interact with your brand as sponsors using pointbased leaderboard.

# Games & Contests

Sponsored a game or contest to promote your brand. Make it unique to your brand.

#### **Event Notifications**





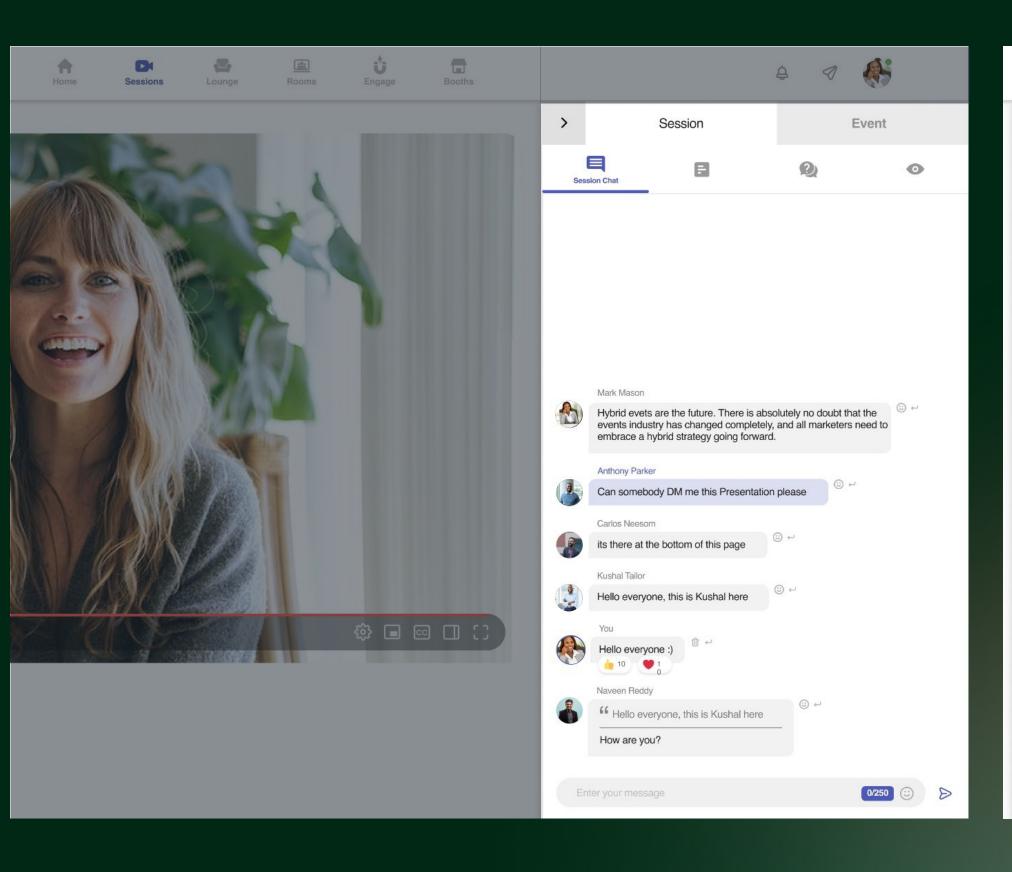
# On a high exclusivity basis ATE notify our attendees about our sponsors

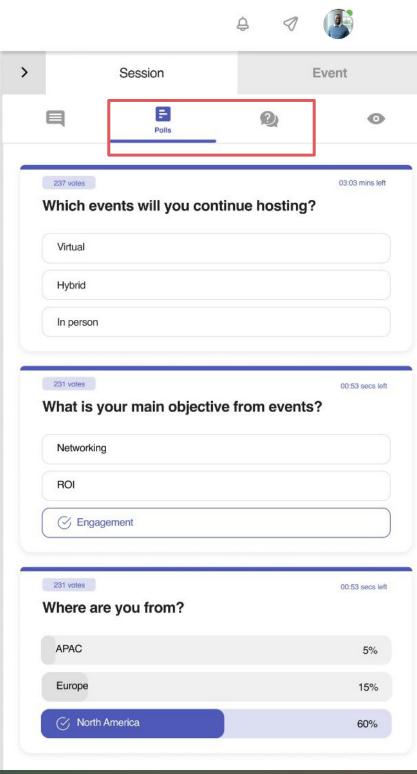
#### Examples

- Exclusive offers in a sponsor booth
- Free downloadable ebook from a sponsor



### Sponsored Polls & Q&A





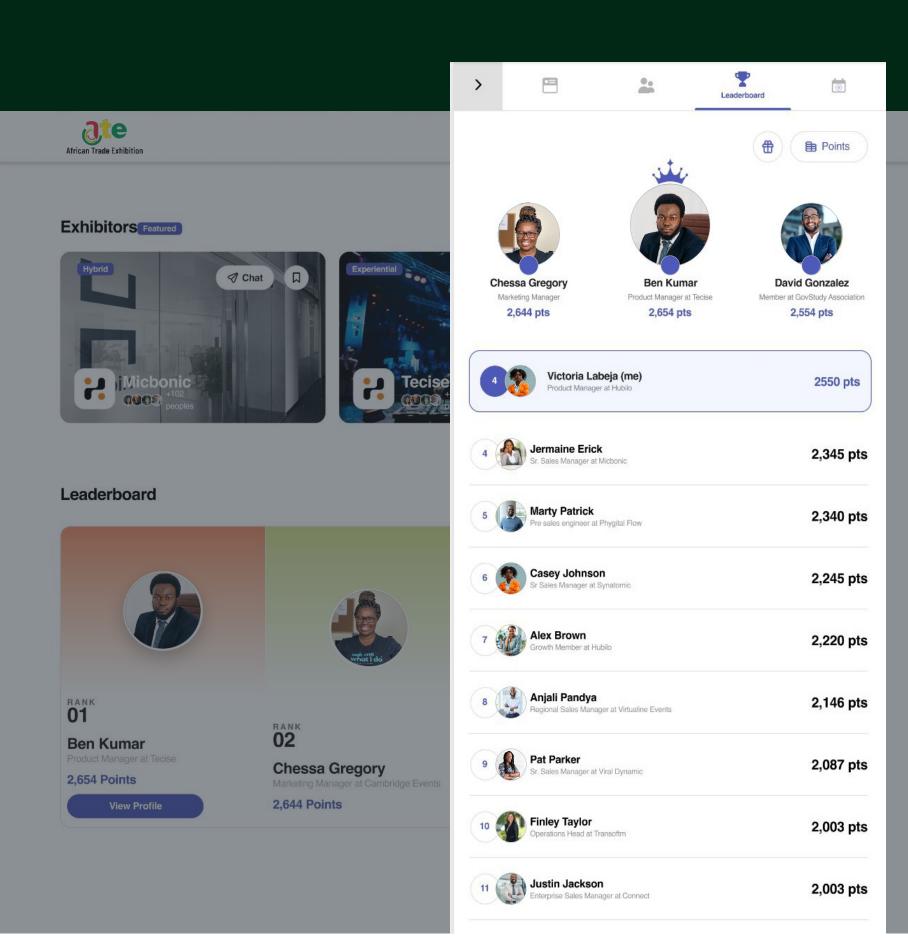
## Where genuine connections are made

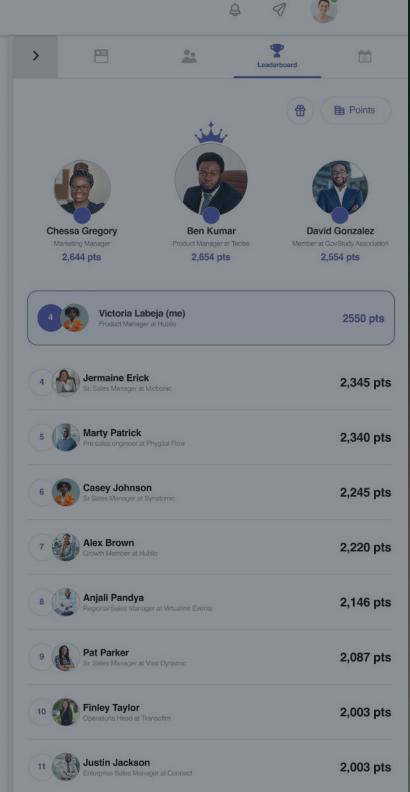
#### **Sponsors can:**

- Chat with attendees, use emojis & reactions.
- Put their questions in polls
- Answer questions in Q&A







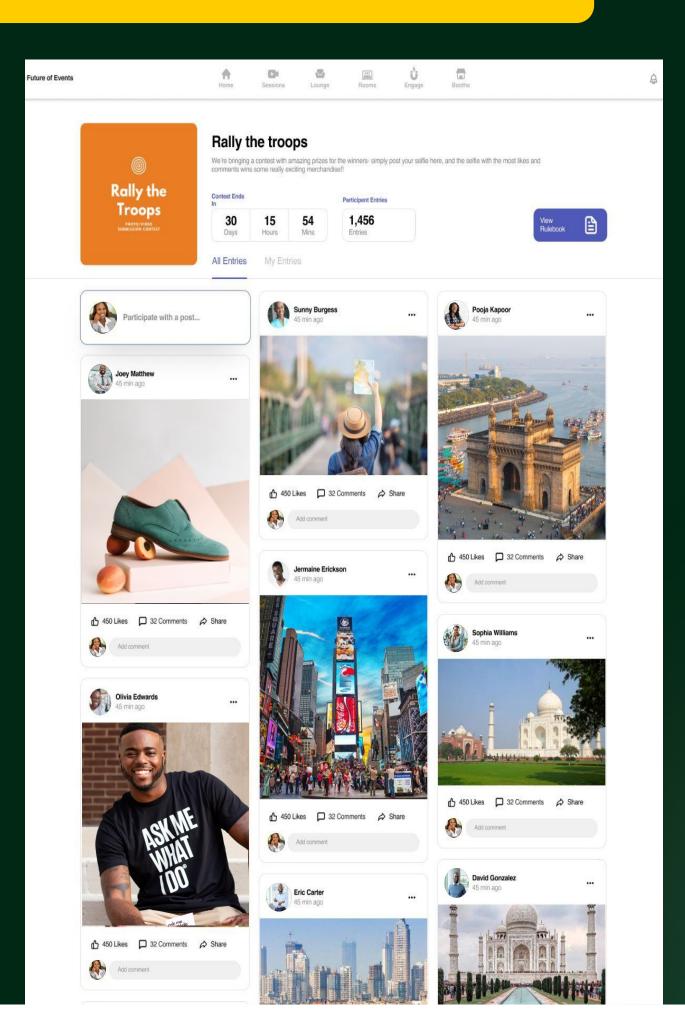


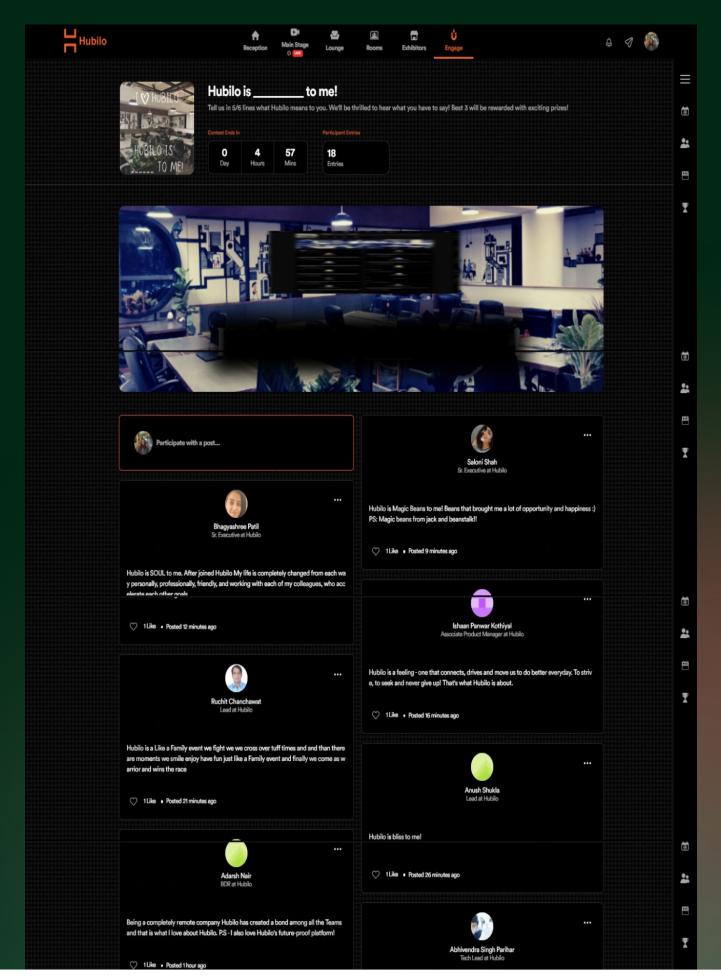
# Gamification that drives sponsors engagement

Point-based leaderboard incentizes your attendees to interact and engage with each other, your brand and sponsors



#### **Games & Contests**





## Built-in games & contests

Our Sponsors and exhibitors will enjoy these contests as much as our attendees do, as they drive even more measurable engagement.



#### **COMMAND CENTER FOR SPONSORS**

### Give sponsors the tools & data to get the most out of the event

### Booth Dashboard

Sponsors can manage their own booth, including product listing, banners, CTA & more.

### BOOTH ANALYTICS

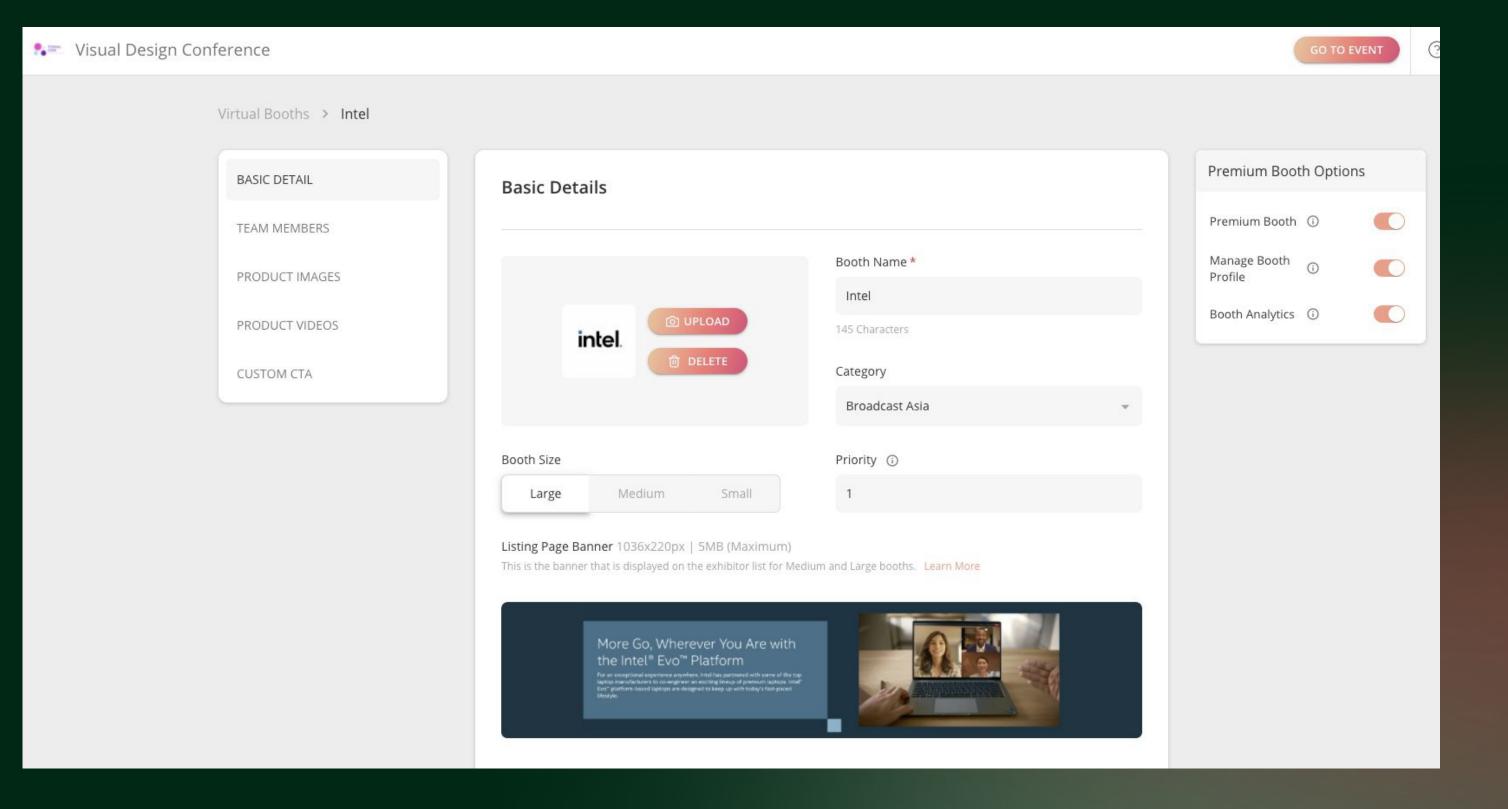
Sponsors can measure their event ROI with a gamut of data, such as engagement, product interactions, & CTAs

### LEAD GENERATION

Track leads and sales with Custom CTA, product purchase, business card exchange etc.



### **Sponsor booth Dashboard**



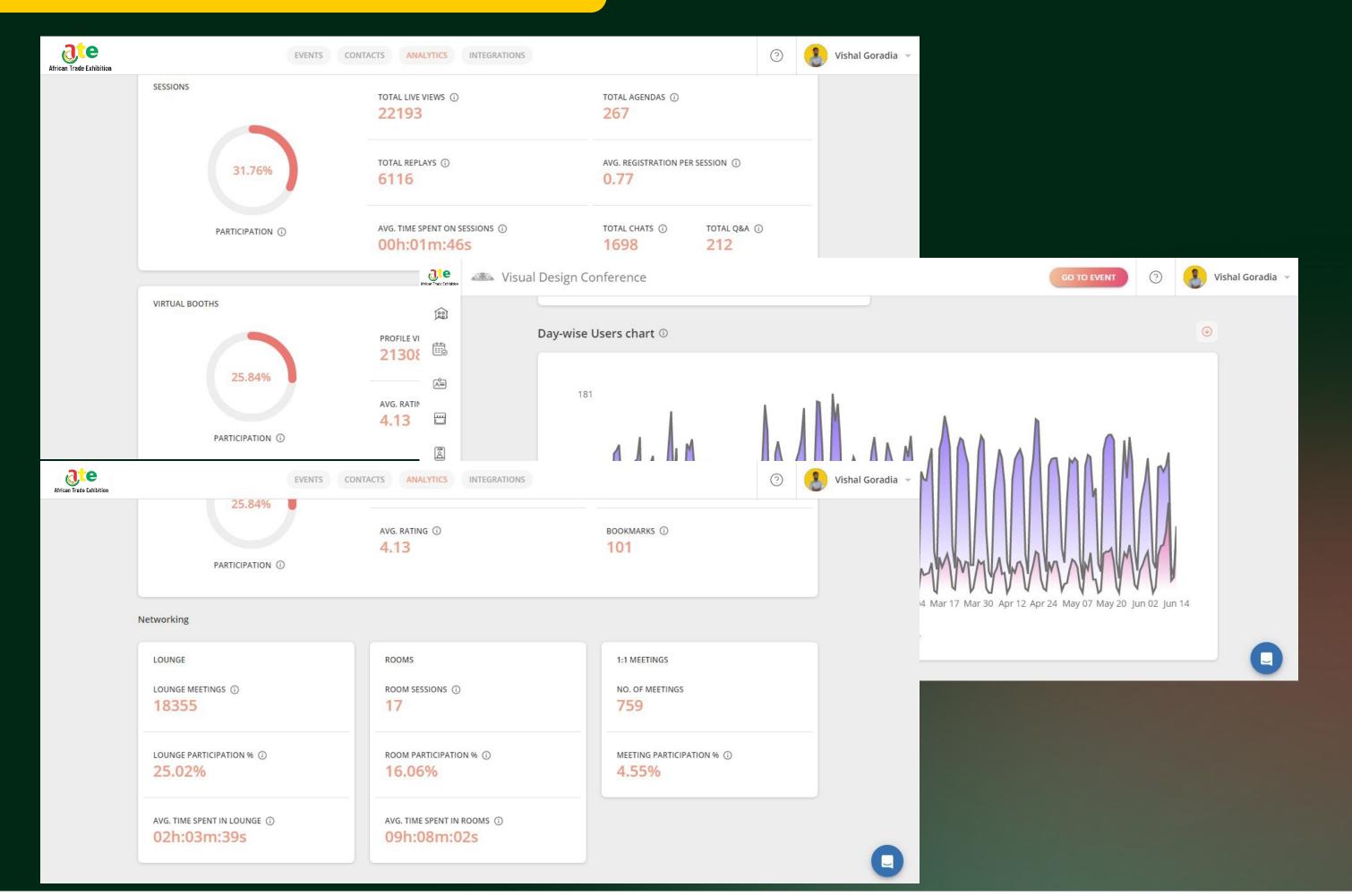
## We give our sponsors full-control

#### **SPONSORS CAN:**

- Manage their booth info & team members
- Product images& videos
- Files, tags, CTAs etc



### **Sponsor booth Analytics**



#### **Track Sponsors ROI**

#### **Sponsors can:**

- Gain event insights
- Track & measure leads
- CTA reports and much more



#### **POST-EVENT GOODIES FOR SPONSORS**

#### Delight our sponsors beyond the event end date

# On-demand **Event**

Make the content available post-event to further enhance

# Post-event Analytics

Gain insights by downloading various event metrics in excel format. Import it to CRM for lead nurturing.



# PRICING & SPONSORHIP

	TITLE	PLATINUM	KEY	ASSOCIATE	CLASSIC
Branding					
Login page	✓				
Event invite emailer	✓				
Event ticket	✓	✓			
		Main & side creative: Reception, Event feed,			Side creative:
Sponsored Ads	All event sections	Agenda	Reception, Event feed	Reception, Event feed	Reception, Event feed
Community banners	✓	✓	✓	✓	✓
Sessions					
Sponsored session	✓	✓	✓		
Sponsor logo on	<b>√</b>	<b>✓</b>	<b>√</b>		
session banner					
Session survey	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Rooms	Multiple session	Single session	Single session	$\checkmark$	✓
Virtual Booth					
Featured booth	✓	✓	$\checkmark$	$\checkmark$	✓
Premium booth	✓	$\checkmark$			
Spotlight banner / video	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Listing page banner	✓	✓	✓	$\checkmark$	✓
Small Banner	✓	$\checkmark$	✓	$\checkmark$	✓
Booth team members	3 members	2 members	1 member	1 member	✓
Promotional/ marketing materials	✓	<b>✓</b>	✓	✓	✓
Product listing	✓	✓	✓	✓	✓
Product videos	✓	✓	✓	✓	✓
Custom CTA	✓	✓			
Investment Forum	✓	✓	✓	✓	✓



	TITLE	PLATINUM	KEY	ASSOCIATE	CLASSIC
Engagement					
Event notification					
Sponsored Polls	3 Questions	2 Questions	1 Question		
Sponsored Q&A	2 answers	1 answer			
Games & Contests	✓	✓			
Networking					
Sponsored lounge table	✓	✓	✓		
Dashboard & Analytics					
Access to booth dashboard	✓	✓			
Access to booth analytics	✓	✓			
Lead Generation	✓	✓			
Others					
On-demand event	✓	✓	✓	✓	✓
Keyword tagging	✓	✓	✓		





# EXHIBITORS & ATTENDES

	GOLD BOOTH	SILVER BOOTH	BRONZE BOOTH	ATTENDANCE
Branding				
Login page	✓			
Sponsored Ads				
Community banners	3 Banners	2 Banners	1 Banner	
Branded Breakout Rooms	✓			
Virtual Booth				
Booth Size	Large	Medium	Small	
Featured booth	✓	✓		
Premium booth	✓	✓		
Spotlight banner / video				
Session Survey	$\checkmark$	✓	✓	
Listing Page Banner	✓	✓	Banner	
Listing page & small banner	✓	✓	✓	
Booth team members	$\checkmark$	✓	✓	
Product listing	$\checkmark$	✓	✓	
Engagement				
Event notification	$\checkmark$	✓	✓	✓
Leaderboard	✓	✓	✓	✓
Session participation	✓	✓	✓	✓
Investment Forum	✓	✓	✓	
Networking				
Pre schedule 1:1 Meeting with prospects				
(arranged by the organizer)	5 meetings	3 meetings	2 meetings	2 meetings
	2*16 Seaters, 3*8 Seaters,		1*8 Seaters, 2*2	
Sponsored lounge table	4*2 Seaters	Seaters, 3*2 Seaters	Seaters	
Dashboard & Analytics	$\checkmark$	✓		





Want to Create Awareness & More Audience?
Participate at a Great Virtual Hybrid Event and See ATE Awesomeness in Action!

**BOOK YOUR SPACE NOW** 







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